

# In-Market Demand Report

*Customized to identify accounts  
researching keywords you provided*



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**Prepared for: ACME Corp.****ABOUT YOUR IN-MARKET DEMAND REPORT:**

The first step in achieving predictable revenue growth is to embrace an orchestrated account engagement strategy to predictably generate the pipeline you need to meet revenue goals.

Ideal buyers conduct anonymous research every day, but if you don't know about them you can't take action. 6sense allows you to light up your Dark Funnel™ and get the visibility your team needs to proactively target the right accounts based on real-time data and behavior.

This report - customized for you - identifies accounts researching the keywords you provided. These accounts may be prospects anonymously visiting your website, engaging with your competitors, or an account just starting a buying journey for your solution.

If you'd like to understand how 6sense can predict where each of these accounts is in its buying journey, and help you orchestrate account engagement at scale by reaching the right buyers with the right message at the right time, we'd love to talk.

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**Product name and related search terms:** PreVeil Email, PreVeil Drive, CMMC, NIST, ITAR, DFARS, FedRAMP, CUI, controlled unclassified information, end-to-end encryption, encrypted email, FIPS, share encrypted files, CMMC level 2,

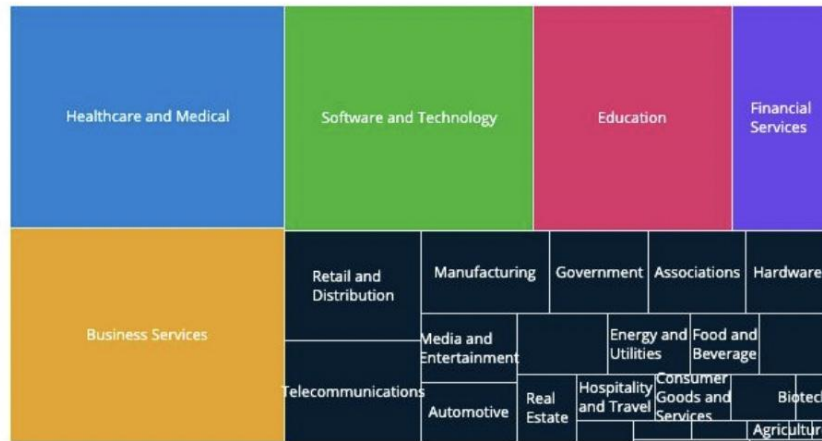
**Top Competitor(s):** Microsoft 365 Government Community Cloud, GCC High, Virtru, Kiteworks, Box, Government Cloud

**Describe your ideal customer:** Defense contractors, 25-500 employees, United States

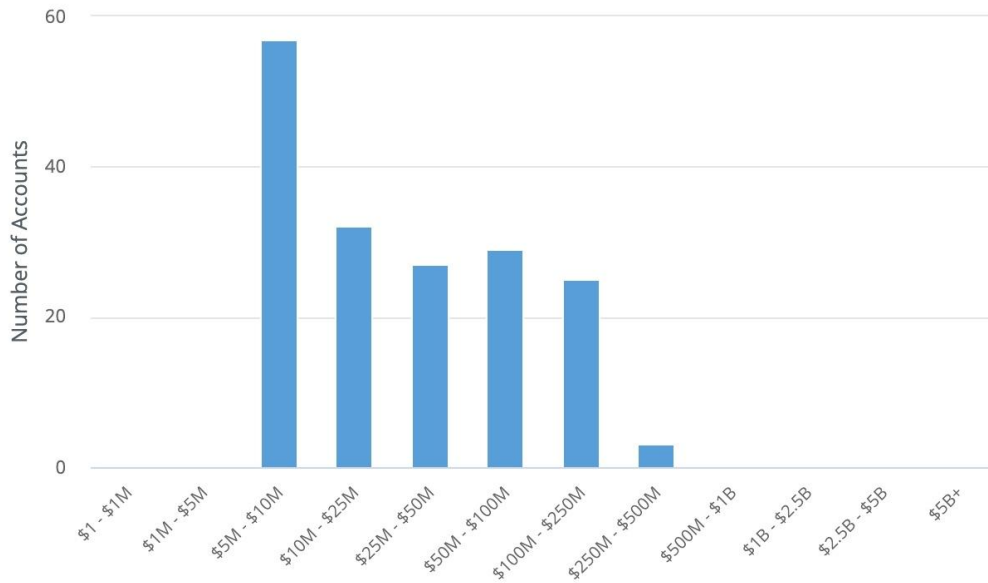
## Profile summary of accounts researching the keywords you specified

Describe your ideal customer: **Revenue range, Industry, Employee range, and Target country**

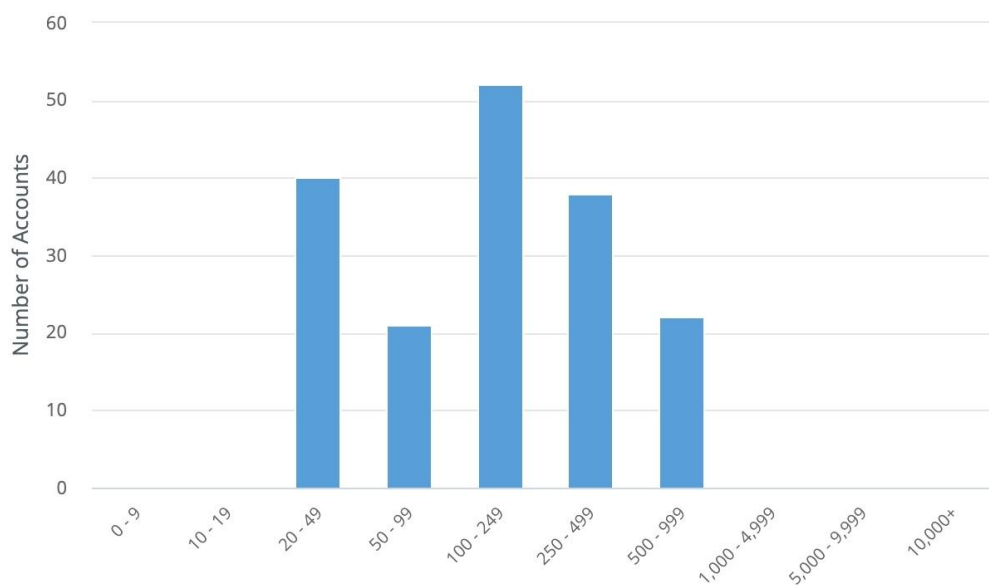
INDUSTRY DISTRIBUTION



REVENUE RANGE DISTRIBUTION



## EMPLOYEE RANGE DISTRIBUTION



Here's a list of the **100** companies researching your solution over the past 7 days. This list is based on the keywords, industries, revenue range(s), and employee range(s) provided.

Company Name	Country	Domain	Revenue Range	Employee Range	Industry
ProtonMail	United States	pm.me	\$5M - \$10M	100 - 249	Software and Technology
Pobox	United States	pobox.com	\$5M - \$10M	50 - 99	Software and Technology
Proton	United States	proton.me	\$100M - \$250M	250 - 499	Software and Technology
Atmosera	United States	atmosera.com	\$10M - \$25M	50 - 99	Software and Technology
ON24	United States	on24.com	\$100M - \$250M	500 - 999	Software and Technology
Marketo	United States	marketo.com	\$100M - \$250M	500 - 999	Software and Technology
Ironclad	United States	ironcladapp.com	\$10M - \$25M	250 - 499	Software and Technology
JellTech Consulting	United States	jell-tech.com	\$5M - \$10M	50 - 99	Software and Technology
TechTarget	United States	techtarget.com	\$100M - \$250M	500 - 999	Software and Technology
Pax8	United States	pax8.com	\$100M - \$250M	250 - 499	Software and Technology
Cradlepoint	United States	cradlepoint.com	\$250M - \$500M	500 - 999	Software and Technology
Airtable	United States	airtable.com	\$100M - \$250M	100 - 249	Software and Technology
Imprivata	United States	imprivata.com	\$100M - \$250M	250 - 499	Software and Technology
Exabeam	United States	exabeam.com	\$100M - \$250M	500 - 999	Software and Technology

Moveworks	United States	moveworks.com	\$100M - \$250M	500 - 999	Software and Technology
Optimizely	United States	optimizely.com	\$50M - \$100M	250 - 499	Software and Technology
ScienceLogic	United States	sciencelogic.com	\$50M - \$100M	250 - 499	Software and Technology
Grammarly	United States	grammarly.com	\$100M - \$250M	500 - 999	Software and Technology
Technogent	United States	technogent.com	\$50M - \$100M	250 - 499	Software and Technology
Corcentric	United States	corcentric.com	\$100M - \$250M	500 - 999	Software and Technology
CompTIA	United States	comptia.org	\$50M - \$100M	100 - 249	Software and Technology
Apollo GraphQL	United States	apollographql.com	\$25M - \$50M	100 - 249	Software and Technology
Blogger	United States	blogger.com	\$50M - \$100M	250 - 499	Software and Technology
Lookout	United States	lookout.com	\$250M - \$500M	250 - 499	Software and Technology
Planet	United States	planet.com	\$100M - \$250M	500 - 999	Software and Technology
BirdEye	United States	birdeye.com	\$50M - \$100M	250 - 499	Software and Technology
Limeade	United States	limeade.com	\$25M - \$50M	250 - 499	Software and Technology
Scale AI	United States	scale.com	\$50M - \$100M	250 - 499	Software and Technology
Olo	United States	olo.com	\$100M - \$250M	500 - 999	Software and Technology
Incorta	United States	incorta.com	\$50M - \$100M	250 - 499	Software and Technology
Parata Systems	United States	parata.com	\$50M - \$100M	250 - 499	Software and Technology
REI Systems	United States	reisystems.com	\$50M - \$100M	500 - 999	Software and Technology
Abrigo	United States	abrigo.com	\$100M - \$250M	500 - 999	Software and Technology
<b>Company Name</b>	<b>Country</b>	<b>Domain</b>	<b>Revenue Range</b>	<b>Employee Range</b>	<b>Industry</b>
Neo4j	United States	neo4j.com	\$100M - \$250M	500 - 999	Software and Technology
Riverside Technologies, Inc.	United States	1rti.com	\$25M - \$50M	100 - 249	Software and Technology
Homecare Homebase	United States	hchb.com	\$100M - \$250M	500 - 999	Software and Technology
Onit	United States	onit.com	\$10M - \$25M	100 - 249	Software and Technology
JMP	United States	jmp.com	\$50M - \$100M	250 - 499	Software and Technology
Spiceworks	United States	spiceworks.com	\$50M - \$100M	250 - 499	Software and Technology
C3.ai	United States	c3.ai	\$100M - \$250M	500 - 999	Software and Technology
Bombora	United States	bombora.com	\$25M - \$50M	100 - 249	Software and Technology
Logically	United States	logically.com	\$10M - \$25M	100 - 249	Software and Technology
Paradox	United States	paradox.ai	\$50M - \$100M	250 - 499	Software and Technology
CCI Systems	United States	ccisystems.com	\$100M - \$250M	500 - 999	Software and Technology
Mediafly	United States	mediafly.com	\$25M - \$50M	100 - 249	Software and Technology
Axxess	United States	axxess.com	\$50M - \$100M	250 - 499	Software and Technology
Dataprise	United States	dataprise.com	\$25M - \$50M	250 - 499	Software and Technology
IXL Learning	United States	ixl.com	\$50M - \$100M	250 - 499	Software and Technology
Cincom Systems	United States	cincom.com	\$50M - \$100M	500 - 999	Software and Technology

DNAnexus	United States	dnanexus.com	\$25M - \$50M	100 - 249	Software and Technology
Vectorworks	United States	vectorworks.net	\$50M - \$100M	100 - 249	Software and Technology
BombBomb	United States	bombbomb.com	\$25M - \$50M	100 - 249	Software and Technology
Gorilla Group	United States	gorillagroup.com	\$50M - \$100M	250 - 499	Software and Technology
Gordian	United States	gordian.com	\$100M - \$250M	500 - 999	Software and Technology
ForeSee	United States	foresee.com	\$25M - \$50M	250 - 499	Software and Technology
Laika	United States	heylaika.com	\$10M - \$25M	100 - 249	Software and Technology
Xator Corporation	United States	xatorcorp.com	\$100M - \$250M	500 - 999	Software and Technology
Catchpoint	United States	catchpoint.com	\$25M - \$50M	100 - 249	Software and Technology
When I Work	United States	wheniwork.com	\$5M - \$10M	100 - 249	Software and Technology
Faithlife	United States	faithlife.com	\$50M - \$100M	250 - 499	Software and Technology
Connectria	United States	connectria.com	\$50M - \$100M	100 - 249	Software and Technology
Forethought	United States	forethought.ai	\$10M - \$25M	100 - 249	Software and Technology
Cambridge Technology	United States	ctepl.com	\$10M - \$25M	250 - 499	Software and Technology
TaskRabbit	United States	taskrabbit.com	\$25M - \$50M	100 - 249	Software and Technology
Bugcrowd	United States	bugcrowd.com	\$50M - \$100M	250 - 499	Software and Technology
Visual Lease	United States	visualease.com	\$25M - \$50M	100 - 249	Software and Technology
Skedulo	United States	skedulo.com	\$5M - \$10M	50 - 99	Software and Technology
Vail Systems	United States	vailsys.com	\$10M - \$25M	100 - 249	Software and Technology
Catapult Systems	United States	catapultsystems.com	\$50M - \$100M	250 - 499	Software and Technology
Notarize	United States	notarize.com	\$10M - \$25M	250 - 499	Software and Technology
Computer Integration Technologies	United States	cit-net.com	\$10M - \$25M	50 - 99	Software and Technology
VitalSource Technologies	United States	vitalsource.com	\$25M - \$50M	250 - 499	Software and Technology
Harri	United States	harri.com	\$25M - \$50M	100 - 249	Software and Technology
Fleetio	United States	fleetio.com	\$25M - \$50M	100 - 249	Software and Technology
Cloud Academy	United States	cloudacademy.com	\$10M - \$25M	100 - 249	Software and Technology
First Information Technology Services	United States	firstinfotech.com	\$10M - \$25M	50 - 99	Software and Technology
CampusLogic	United States	campuslogic.com	\$10M - \$25M	100 - 249	Software and Technology
AE Business Solutions	United States	aebs.com	\$25M - \$50M	100 - 249	Software and Technology
Envision Technology Advisors	United States	envisionsuccess.net	\$10M - \$25M	50 - 99	Software and Technology
Medallion	United States	medallion.co	\$5M - \$10M	100 - 249	Software and Technology
PKWARE	United States	pkware.com	\$25M - \$50M	100 - 249	Software and Technology
iXsystems	United States	ixsystems.com	\$25M - \$50M	100 - 249	Software and Technology

E360	United States	e360.com	\$100M - \$250M	100 - 249	Software and Technology
Espressive	United States	espressive.com	\$10M - \$25M	50 - 99	Software and Technology
Andromeda Systems Incorporated	United States	androsysinc.com	\$25M - \$50M	250 - 499	Software and Technology
Ascend Software	United States	ascendsoftware.com	\$10M - \$25M	100 - 249	Software and Technology
Artemis Health	United States	artemishealth.com	\$10M - \$25M	100 - 249	Software and Technology
OM1	United States	om1.com	\$10M - \$25M	100 - 249	Software and Technology
RL Canning	United States	rlcanning.com	\$50M - \$100M	250 - 499	Software and Technology
REJIS	United States	rejis.org	\$10M - \$25M	100 - 249	Software and Technology
Infoworks.io	United States	infoworks.io	\$25M - \$50M	100 - 249	Software and Technology
3Play Media	United States	3playmedia.com	\$5M - \$10M	50 - 99	Software and Technology
Ekos	United States	goekos.com	\$5M - \$10M	100 - 249	Software and Technology
Hive	United States	thehive.ai	\$25M - \$50M	100 - 249	Software and Technology
Glean	United States	glean.com	\$10M - \$25M	50 - 99	Software and Technology
Origin	United States	useorigin.com	\$5M - \$10M	20 - 49	Software and Technology
Uniregistry	United States	uniregistry.com	\$25M - \$50M	100 - 249	Software and Technology
Carpe Data	United States	carpe.io	\$10M - \$25M	100 - 249	Software and Technology
Jellyfish	United States	jellyfish.co	\$10M - \$25M	100 - 249	Software and Technology
DiCentral	United States	dicentral.com	\$50M - \$100M	500 - 999	Software and Technology

# What if you knew...

Where every account was in the buying stage?

Which accounts visited your website?

Which accounts had been reached by digital advertising?

Which accounts have engaged with marketing or sales?

# Then you could...

Prioritize and engage with accounts based on their buying stage with an orchestrated approach

***Know Everything. Do Anything.***



## About 6sense

6sense Revenue AI™ is the only sales and marketing platform to unlock the ability to create, manage and convert high-quality pipeline to revenue.

Customers report 2X increases in average contract value, 4X increases in win rate and 20-40% reduction in time to close deals.

Know everything, do anything, with 6sense.

